



RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

ORIGINAL  
FILE

RECEIVED

SEP 28 1992

MAIL BRANCH

**EXECUTIVE OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**

3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

*Lila A. Jacobs*  
Sales Associate



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

RECEIVED

SEP 28 1992

MAIL BRANCH

**EXECUTIVE OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**

3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

*David E. Weaver*

Sales Associate



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**

3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

*Janice Shryock*  
Sales Associate

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

RECEIVED

SEP 28 1992

MAIL BRANCH



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**

3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:


This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

  
Sales Associate

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY  
RECEIVED

SEP 28 1992

MAIL BRANCH



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

**EXECUTIVE OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

RECEIVED  
SEP 28 1992  
MAIL BRANCH

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

  
Sales Associate



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

Sales Associate

*Samuel J. Martz*

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

RECEIVED

SEP 28 1992

MAIL BRANCH



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**

3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

FEDERAL C  
OF

RECEIVED

SEP 28 1992

MAIL BRANCH

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

*Charles D.A.W. Deaver*  
Sales Associate



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**

3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

RECEIVED

SEP 28 1992

MAIL BRANCH

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,

C.M. Detweiler, Inc. REALTOR

Sales Associate



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**

3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

Sales Associate

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

RECEIVED

SEP 28 1992

MAIL BRANCH



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**

3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

RECEIVED

SEP 28 1992

MAIL BRANCH

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

Sales Associate



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

*John M. Forte*  
Sales Associate



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**

3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

Sales Associate

RECEIVED

SEP 28 1992

MAIL BRANCH  
FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY



**EXECUTIVE OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

*Ann J. Hoppenger*  
Sales Associate

RECEIVED  
SEP 28 1992  
MAIL BRANCH  
FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

  
Sales Associate

RECEIVED

SEP 28 1992

MAIL BRANCH

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**

3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**

3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**

5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

*Andrew C. SAFT*  
Sales Associate

RECEIVED

SEP 28 1992

MAIL BRANCH

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY



"Distinctly Detweiler --- for over a quarter century"

100 % Recycled Paper



**EXECUTIVE OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910

**WEST SHORE SALES OFFICE:**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-1910  
FAX # 761-5308

**EAST SHORE SALES OFFICE:**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 652-7260  
FAX # 652-9261

**RENTALS & PROPERTY  
MANAGEMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6616

**RELOCATION AND  
CORPORATE SERVICES**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
1-800-676-1910

**MORTGAGE & SETTLEMENT  
DEPARTMENT**  
3310 MARKET STREET  
CAMP HILL, PA 17011  
(717) 761-6190

**PREFERRED INSURANCE  
SERVICES, INC.**  
5137 DEVONSHIRE ROAD  
HARRISBURG, PA 17112  
(717) 657-2091

September 16, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket #92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

Dear Sir:

This letter is in response to the impending decision before the FCC to restrict person to person telephone solicitations. I strongly urge serious consideration be given to rejecting this proposal in light of it's importance to the real estate industry.

The most important tool for professional REALTORS is the telephone. Curtailing use of this extremely important instrument could radically affect all REALTORS, in general, but most importantly, the entire economy.

Why? Simply stated, the real estate industry plays an integral part in boosting the American economy. Home buying and home-selling trigger employment of a variety of trades people (i.e. plumbers, carpenters, electricians, painters, title insurance personnel, attorneys, etc.); and it also generates retail sales activities such as the purchase of appliances, furnishings and other household items.

Professional REALTORS work hard to create a positive image in their local communities. Person to person calls are a critical part of the homesale and homebuying process. Support the American dream of home ownership. Support your local REALTOR by rejecting the proposal to restrict our trade.

Sincerely,  
C.M. Detweiler, Inc. REALTOR

John R. Detweiler  
President

RECEIVED

SEP 28 1992

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY



**Joe Tekula Realtors®**

Route 10 & Hillside Avenue  
Succasunna, New Jersey 07876-1307  
Business (201) 584-7580  
Fax (201) 584-3822

RECEIVED

SEP 28 1992

MAIL BRANCH

September 25, 1992

**Joseph G. Tekula, GRI**  
President

Office of the Secretary  
Federal Communications Commission  
191 M Street NW  
Washington, DC 20554

Att: Docket #92-90

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Dear Sir:

It has come to my attention that the Federal Communications Commission is drafting regulations to implement the Telephone Consumer Protection Act of 1991 which restricts the use of automatic dialing systems and that there is consideration being given to restricting person to person telephone solicitations.

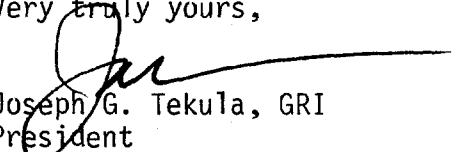
In my twenty-eight years in the real estate industry, I have personally had less than a handful of people who were upset that I called them. As an agent, I called literally thousands of people to ask if they have considered selling their home. As a Broker/Manager, I have called hundreds to see if they have ever considered a career in real estate.

I have found for the most part, that people are receptive and in a lot of cases, actually appreciated the fact that I had offered them an opportunity for a new career.

Telephone soliciting is a major part of our business. To eliminate or restrict person to person telephone solicitations would seriously hamper the operations of a real estate office resulting in more problems for an already troubled real estate industry.

Thank you for your consideration in this matter.

Very truly yours,

  
Joseph G. Tekula, GRI  
President

JGT:sf

RECEIVED

SEP 28 1992

MAIL BRANCH

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

September 17, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket No. 92-90  
1919 M St. N.W.  
Washington, D. C. 20554

Dear Sir:

I urgently request that you not restrict the use of person-to-person telephone solicitations.

A key part of my business as a Realtor is person to person telephone solicitation. Many people sell their homes because someone raised the question by a telephone call. This all helps to boost the economy.

I believe the limiting of person-to-person telephone solicitations would have a devastating effect on the real estate market and our economy!

Thank you!

*Jay L. & Assoc*  
Sincerely yours,

*C-21 Jay, L. & Assoc  
7500 D. Carlton Center Rd.  
Carlton, Mo. 64818*

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY



real estate, inc.

131 centerville road, lancaster, pa. 17603  
(717) 393-0100 • (717) 653-6116 • fax: (717) 397-1164

RECEIVED

SEP 26 1992

MAIL BRANCH

Office of the Secretary  
Federal Communications Commission  
1919 M. Street N.W.  
Washington, DC 20554

To Whom It May Concern:

I am writing in reference to Docket No. 92-90, Telephone Consumer Protection Act of 1991. As a residential real estate sales agent for Concept 100 Real Estate, Inc., Lancaster, PA, I rely heavily on the telephone for person-to-person solicitations for both marketing as well as my business development. Imposing restrictions on my ability to use the telephone for my business would create a severe hardship in my ability to do a good job for those who hire me to market their properties, as well as in developing my own business.

I implore you to consider the importance of my being able to use the telephone without restrictions on person-to-person solicitation of residential properties when drafting your regulations to implement the Telephone Consumer Protection Act of 1991.

Sincerely,

A handwritten signature in cursive script, appearing to read "Robert L. Henry".



real estate, inc.

131 centerville road, lancaster, pa. 17603  
(717) 393-0100 • (717) 653-6116 • fax: (717) 397-1164

RECEIVED

SEP 28 1992

MAIL BRANCH

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Office of the Secretary  
Federal Communications Commission  
1919 M. Street N.W.  
Washington, DC 20554

To Whom It May Concern:

I am writing in reference to Docket No. 92-90, Telephone Consumer Protection Act of 1991. As a residential real estate sales agent for Concept 100 Real Estate, Inc., Lancaster, PA, I rely heavily on the telephone for person-to-person solicitations for both marketing as well as my business development. Imposing restrictions on my ability to use the telephone for my business would create a severe hardship in my ability to do a good job for those who hire me to market their properties, as well as in developing my own business.

I implore you to consider the importance of my being able to use the telephone without restrictions on person-to-person solicitation of residential properties when drafting your regulations to implement the Telephone Consumer Protection Act of 1991.

Sincerely,

*Kristine Loman*



real estate, inc.

131 centerville road, lancaster, pa. 17603  
(717) 393-0100 • (717) 653-6116 • fax: (717) 397-1164

RECEIVED

SEP 28 1992

MAIL BRANCH

RECEIVED

SEP 28 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Office of the Secretary  
Federal Communications Commission  
1919 M. Street N.W.  
Washington, DC 20554

To Whom It May Concern:

I am writing in reference to Docket No. 92-90, Telephone Consumer Protection Act of 1991. As a residential real estate sales agent for Concept 100 Real Estate, Inc., Lancaster, PA, I rely heavily on the telephone for person-to-person solicitations for both marketing as well as my business development. Imposing restrictions on my ability to use the telephone for my business would create a severe hardship in my ability to do a good job for those who hire me to market their properties, as well as in developing my own business.

I implore you to consider the importance of my being able to use the telephone without restrictions on person-to-person solicitation of residential properties when drafting your regulations to implement the Telephone Consumer Protection Act of 1991.

Sincerely,

A handwritten signature in cursive script, appearing to read "MEL", is written over the word "Sincerely,".



real estate, inc.

131 centerville road, lancaster, pa. 17603  
(717) 393-0100 • (717) 653-6116 • fax: (717) 397-1164

RECEIVED

SEP 20 1992

RECEIVED

MAIL BRANCH

SEP 20 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Office of the Secretary  
Federal Communications Commission  
1919 M. Street N.W.  
Washington, DC 20554

To Whom It May Concern:

I am writing in reference to Docket No. 92-90, Telephone Consumer Protection Act of 1991. As a residential real estate sales agent for Concept 100 Real Estate, Inc., Lancaster, PA, I rely heavily on the telephone for person-to-person solicitations for both marketing as well as my business development. Imposing restrictions on my ability to use the telephone for my business would create a severe hardship in my ability to do a good job for those who hire me to market their properties, as well as in developing my own business.

I implore you to consider the importance of my being able to use the telephone without restrictions on person-to-person solicitation of residential properties when drafting your regulations to implement the Telephone Consumer Protection Act of 1991.

Sincerely,

*Rosemary La Fata*



real estate, inc.

131 centerville road, lancaster, pa. 17603  
(717) 393-0100 • (717) 653-6116 • fax: (717) 397-1164

RECEIVED

SEP 20 1992

MAIL ROOM

RECEIVED

SEP 20 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Office of the Secretary  
Federal Communications Commission  
1919 M. Street N.W.  
Washington, DC 20554

To Whom It May Concern:

I am writing in reference to Docket No. 92-90, Telephone Consumer Protection Act of 1991. As a residential real estate sales agent for Concept 100 Real Estate, Inc., Lancaster, PA, I rely heavily on the telephone for person-to-person solicitations for both marketing as well as my business development. Imposing restrictions on my ability to use the telephone for my business would create a severe hardship in my ability to do a good job for those who hire me to market their properties, as well as in developing my own business.

I implore you to consider the importance of my being able to use the telephone without restrictions on person-to-person solicitation of residential properties when drafting your regulations to implement the Telephone Consumer Protection Act of 1991.

Sincerely,

A handwritten signature in cursive script, appearing to read "G. Galbraith".



real estate, inc.

131 centerville road, lancaster, pa. 17603  
(717) 393-0100 • (717) 653-6116 • fax: (717) 397-1000

RECEIVED

SEP 20 1992

MAIL ROOM

RECEIVED

SEP 21 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Office of the Secretary  
Federal Communications Commission  
1919 M. Street N.W.  
Washington, DC 20554

To Whom It May Concern:

I am writing in reference to Docket No. 92-90, Telephone Consumer Protection Act of 1991. As a residential real estate sales agent for Concept 100 Real Estate, Inc., Lancaster, PA, I rely heavily on the telephone for person-to-person solicitations for both marketing as well as my business development. Imposing restrictions on my ability to use the telephone for my business would create a severe hardship in my ability to do a good job for those who hire me to market their properties, as well as in developing my own business.

I implore you to consider the importance of my being able to use the telephone without restrictions on person-to-person solicitation of residential properties when drafting your regulations to implement the Telephone Consumer Protection Act of 1991.

Sincerely,

*Mark Hers*



real estate, inc.

131 centerville road, lancaster, pa. 17603  
(717) 393-0100 • (717) 653-6116 • fax: (717) 397-1164

RECEIVED

SEP 23 1992

MAIL BRANCH

RECEIVED

SEP 23 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Office of the Secretary  
Federal Communications Commission  
1919 M. Street N.W.  
Washington, DC 20554

To Whom It May Concern:

I am writing in reference to Docket No. 92-90, Telephone Consumer Protection Act of 1991. As a residential real estate sales agent for Concept 100 Real Estate, Inc., Lancaster, PA, I rely heavily on the telephone for person-to-person solicitations for both marketing as well as my business development. Imposing restrictions on my ability to use the telephone for my business would create a severe hardship in my ability to do a good job for those who hire me to market their properties, as well as in developing my own business.

I implore you to consider the importance of my being able to use the telephone without restrictions on person-to-person solicitation of residential properties when drafting your regulations to implement the Telephone Consumer Protection Act of 1991.

Sincerely,

A handwritten signature in cursive script, appearing to read "Kate McConaghie".